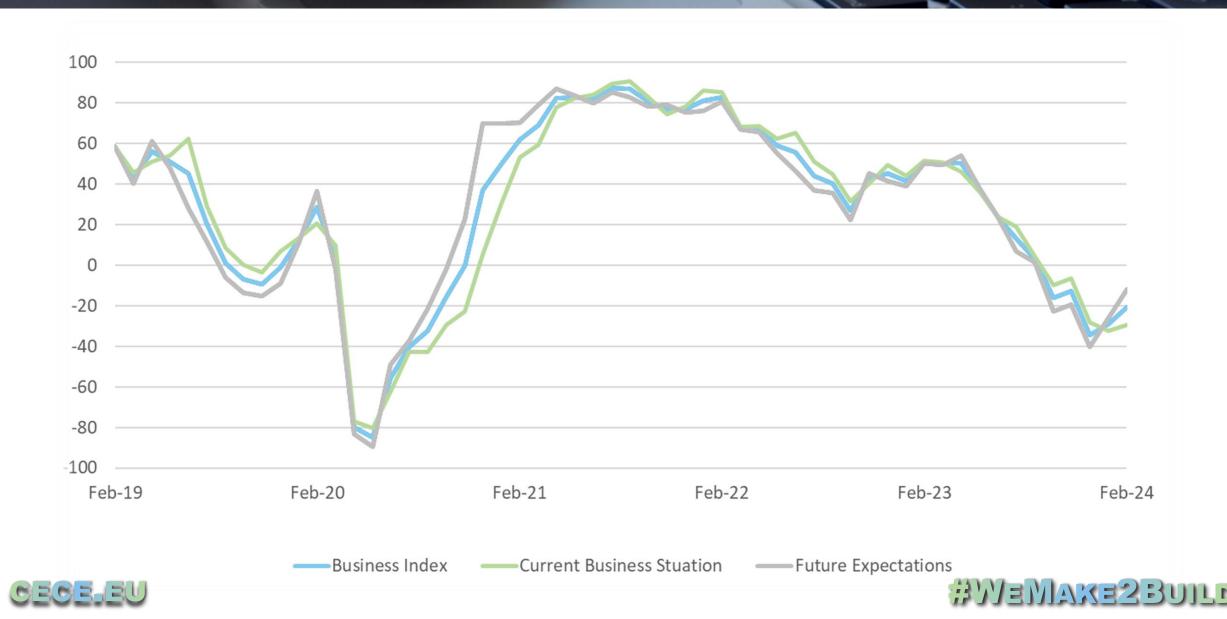


Riccardo Viaggi Secretary General

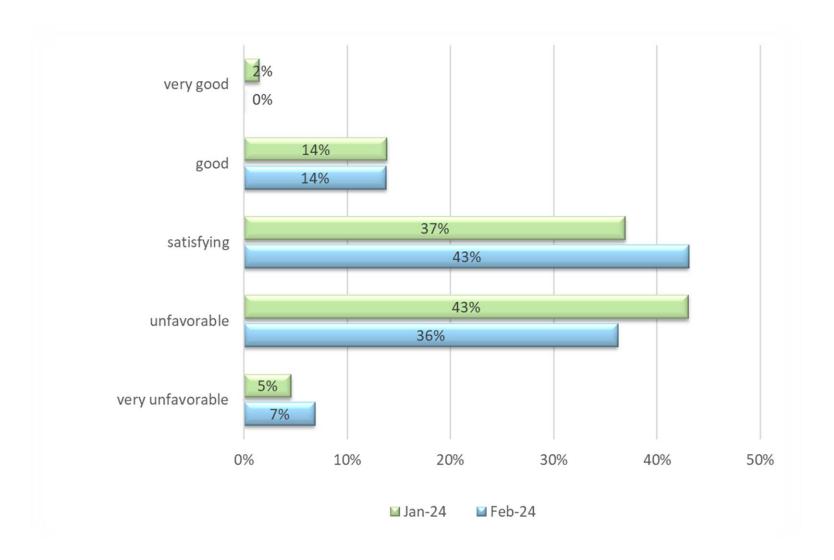
2024 forecast



Encouraging signs from Business Climate Index



CECE member companies consider their current business situation...



Amid the current downturn, business evaluations have hardly changed compared to last month.





Incoming orders - compared to same period last year

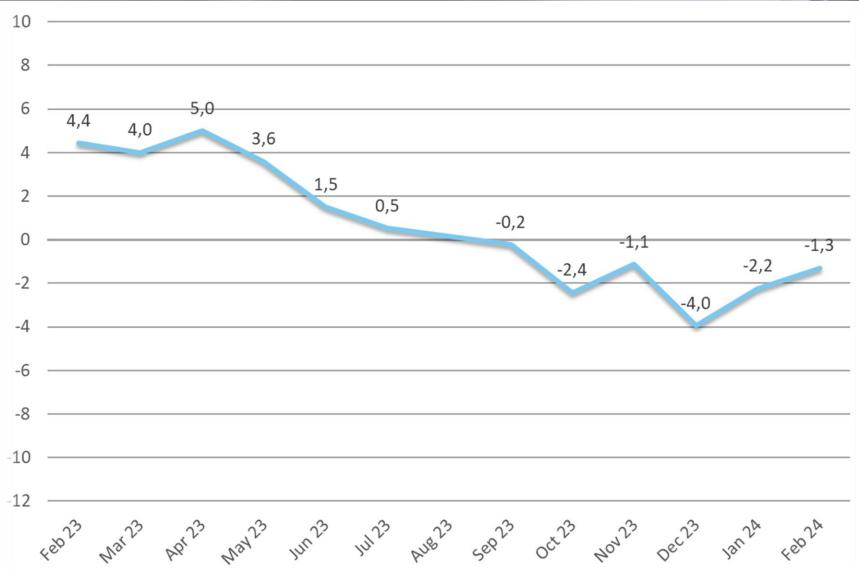


Order intake – which stays on the negative trajectory – cannot explain improved future expectations.





Sales expectations for next 6 months



Future sales
expectations are still
slightly negative on
average, but 2024 has
seen quite some
improvement so far.





Takeaways

- 2024 expected decline in sales double digit drop is probable
- Major variations between segments & countries
- Overall situation not to be considered dramatic high absolute numbers
- Infrastructure & extractive industries VS private investment & residential construction
- Continued trend of decarbonisation / also dependent on national situations





